

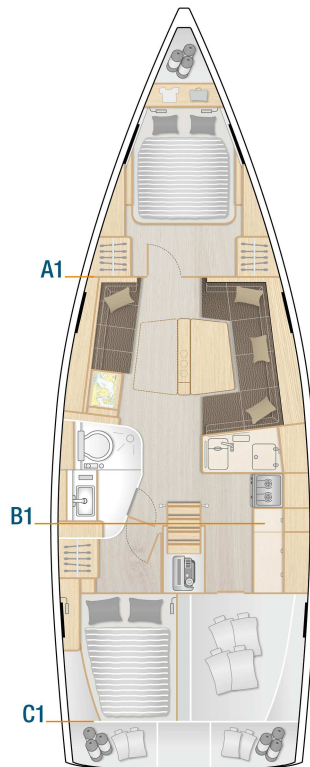
PRICELIST & SPECIFICATION



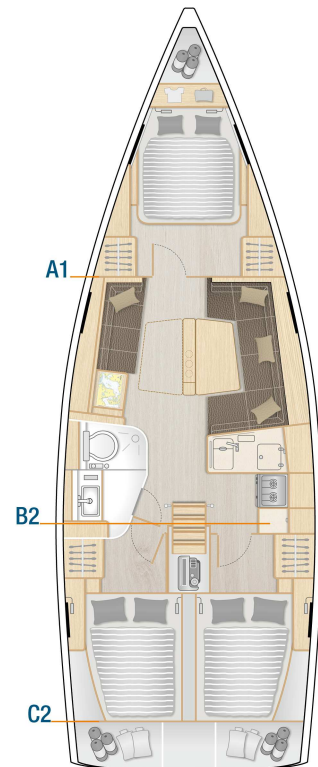
418

LOA		12.40 m	40' 8"
Hull length		11.99 m	39' 4"
LWL		11.40 m	37' 5"
Beam		4.17 m	13' 8"
Draft			
shallow keel		1.74 m	5' 9"
L-keel, medium		2.07 m	6' 9"
Displacement			
shallow keel	approx.	10.41 t	22,950 lbs
L-keel, medium	approx.	10.15 t	22,377 lbs
Engine Diesel			
standard	approx.	39.00 PS	39.00 hp
option	approx.	57.00 PS	57.00 hp
Fuel tank	approx.	160 l	42 gal
Fresh water	approx.	475 l	125 gal
CE Certificate		A - 10	
Design		judel / vrolijk & co	
Interior		HanseYachts Design	
Mast length above WL	approx.	19.60 m	64' 4"
Total sail area	approx.	86.80 m ²	934 sq ft
Main sail			
standard	approx.	52.20 m ²	562 sq ft
furling	approx.	47.70 m ²	513 sq ft
Self-tacking jib	approx.	34.60 m ²	372 sq ft
Crossover	approx.	86.00 m ²	926 sq ft
Gennaker	approx.	134.70 m ²	1,450 sq ft

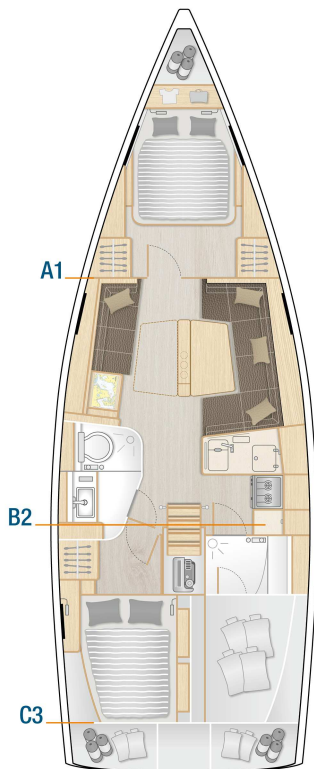
All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2021.11.30.



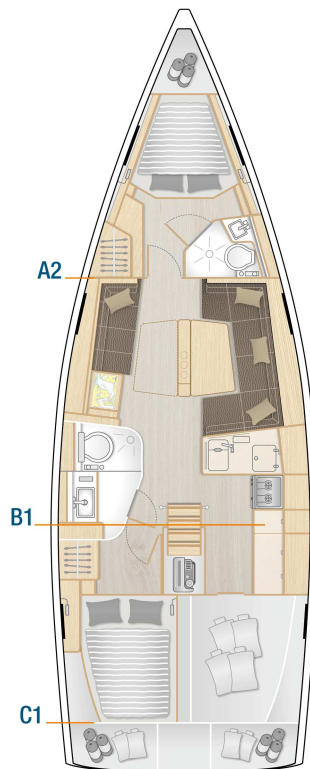
Standard



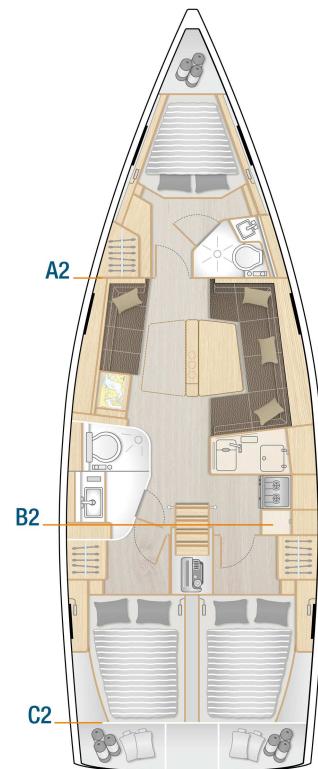
Option



Option



Option



Option

HULL

- 6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, colour: Signal White (RAL9003), 1st layer vinyl ester resin and balsa sandwich laminat
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

KEEL

- L-keel, cast iron, draft: 2.07 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

LAYOUT & INTERIOR

- A1: Master cabin with island double berth and storage space
- B1: Saloon with large L-galley, dining area on stb and sofa on port
 - separate head with shower stall on port (only with layout C1)
- C1: Aft cabin with double berth and storage space on port, utility room on stb (only with layout B1)
- 2-burner gas stove, 12 V fridge approx. 130 l, waste bin, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley - Black Quartz

WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Cupboard fronts in wood colour
- Floorboard - Acacia

UPHOLSTERY

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker on stb, stern locker on port and stb, stowage for running rigging at helm position, anchor locker at bow.
- Teak on cockpit benches
- Teak on bathing platform

- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- Cockpit table, stainless steel with folding teak tops
- Pulpit and pushpit, stainless steel
- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helm position, organizers and jammers, 4 mooring cleats, handrail on coach roof, bow anchor fitting with step
- 2 LEWMAR 45 ST EVO manual halyard winches
- Bathing platform, manual fold-out with swimming ladder
- Anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 5 deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- Coach roof side windows with openable portlight on ps
- 6 deck coach roof windows with openable portlight in bathroom, glass next to companionway, glass in saloon and master cabin, 2 portlights in cockpit side for aft-cabins

RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- Manual jib furler
- QUANTUM Dacron sails - full battened, main and jib

NAVIGATION & INSTRUMENTS

- Illuminated compass
- Navigation lights - LED

PROPULSION

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 39 hp) - saildrive, 2-blade fix propeller

EQUIPMENT

- 12 V and 230 V electric system with main panels and 230 V shore power and sockets.
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Battery charger 35 A
- Manual toilet with sea water flush - cabin layout B
- LPG gas system, stowage for 1 gas bottle

- Black water system (appr. 55 l) with deck extraction and seacock for head, electric and manual bilge pump
- Fresh water system with electric pump and 20 l hotwater, heated also by main engine
- Fresh water tank, appr. 295 l
- Add. fresh water tank, appr. 180 l

ACCESSORIES

- Mast steps

SHIPPING & TRANSPORT

- CE - Certificate cat. A - 10 / B - 12 / C - 14
- Owners manual
- EC - Type Examination Certificate

AS PER STANDARD SPECIFICATION

\$ 325,100

PACKAGES

XW2000 B&G Navigation Package \$ 14,981

- XF2200 2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)
- XF3000 B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)
- XF4010 B&G Zeus³S 9" chart plotter at cockpit table
- XF5000 B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass
- XK5000 VHF preparation with antenna and splitter for FM and AIS

XW2001 Upgrade - 12" chart plotter \$ 1,608

- XF4011 B&G Zeus³S 12" chart plotter at cockpit table

XW3000 Cruising Package \$ 11,064

- XC1325 Teak on cockpit bottom
- XC1333 Teak on helmsman seats
- XC9060 2 helmsman seats, foldable
- XC9062 Helmsman footrests (free mountable)
- XC9080 2 additional cleats, midship (1 each side)
- XC9090 Anchor windlass, electrical, with automatic fuse and remote control with chain counter
- XC9100 Delta-anchor 16 kg, galvanized with 30 m galvanized chain
- XC9422 Coach roof side windows with openable portlight on stb
- XF4550 MyHanse safety cloud with 24 months subscription and device installed on board
- XH1001 Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM
- XH3110 Shower unit in cockpit, warm-/coldwater
- XH5030 Water akku for pressure equalization
- XV9420 Wind indicator
- XV9450 Flagpole
- XV9901 6 fenders
- XV9902 4 mooring lines
- XV9910 Add. winch handle
- XV9950 HANSE maintenance kit

XW3001	Upgrade - Flexiteek (colour selection)	\$ 797
XC1326	Flexiteek on cockpit bottom	
XC1334	Flexiteek on helmsman seats	
XC1341	Flexiteek on cockpit benches	
XC1351	Flexiteek on bathing platform	
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XW3002	Upgrade - Stainless steel anchor with chain	\$ 2,553
XC9101	Delta-anchor 16 kg, stainless steel, with 'Power Ball' swivel and 50 m stainless steel chain	
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XW3003	Upgrade - bathing platform with swimming stairs	\$ 2,283
XC6002	Bathing platform, manual fold-out with swimming stairs	
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XW4000	Performance Package	\$ 9,307
XC2201	2 GRP steering wheels, Y-spoke (black or white)	
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	
XE9001	Dyneema halyards for main and jib	
XE9002	Selden MDS mainsail slider system	
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XW4001	Upgrade - Secondary Winches	\$ 2,958
XC5200	2 LEWMAR 45 ST EVO manual secondary winches	
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XW4100	Gennaker Package	\$ 6,065
XE3105	QUANTUM Gennaker (colour selection - only with XC9161)	
XE3110	Squeezer for Gennaker	
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)	
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XW5000	Comfort Package	\$ 5,795
XC9032	Courtesy lights in cockpit	
XC9033	Courtesy lights at companionway	
XC9300	2 vents for coach roof hatches	
XL9003	Indirect lights in saloon and cabins	
XL9004	LED overhead lights in saloon and master cabin, dimmable	
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon	
XN2500	Cockpit cushions (colour selection)	
XV9010	Blind set with flyscreens for deck hatches	

- XV9060 Blinds for hull windows
- XV9080 Blinds for side coach roof windows

XW7000 Entertainment Package **\$ 2,553**

- XH2090 Wireless charging
- XK1000 FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)
- XK2000 2x 2 speakers in saloon and cockpit
- XK3070 FUSION MS-NRX remote control in cockpit

XW7001 Upgrade - Premium Radio **\$ 932**

- XK1001 FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)
- XK3071 FUSION MS-ERX400 remote control in cockpit
- XK5030 FUSION wireless link - remote control via mobile devices

XW7035 TV Preparation Package - Saloon **\$ 1,472**

- XK4070 TV preparation in saloon - US version
- XK5020 DVB-T2 antenna for TV

OPTIONS

HULL

- XA1001 GRP hull, gelcoat colour: Grey (RAL 7040) **\$ 4,850**
- XA3001 Waterline and cove line, coloured gelcoat (colour selection) **\$ 662**

KEEL

- XB1001 L-keel, cast iron, draft: 1.74 m **\$ 3,769**
- XB9000 Keel and rudder - not mounted **\$ 932**

LAYOUT & INTERIOR

- XL1002 A2: Master cabin with separate head, double V-berth and storage space **\$ 5,525**
- XL2002 B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002 or XL3003) **\$ 1,202**
- XL3002 C2: 2 aft cabins with double berth and storage space (only with XL2002) **\$ 3,499**

XL3003	C3: Aft cabin with double berth and storage space on port, utility room and separate shower stall on stb (only with XL2002)	\$ 2,958
XL7200	Chart table lowerable and seat in saloon convertible into double berth	\$ 2,958
XL7601	Worktop in galley - Seashell White	\$ 797

WOOD (FURNITURE, FLOORBOARD)

XM1101	Furniture - Canadian Chestnut	\$ 5,255
XM1102	Furniture - Teak	\$ 5,255
XM1104	Furniture - French Oak	\$ 5,255
XM1161	Cupboard fronts coloured (partial as per design - colour selection)	\$ 1,472
XM1201	Floorboard - Classic Stripes	\$ 2,418
XM1202	Floorboard - Noce Nero	\$ 1,067
XM1203	Floorboard - Delight Oak	\$ 1,067

UPHOLSTERY

XN2001	Upholstery - Sorrento (colour selection)	\$ 1,067
XN2002	Upholstery - Florence (colour selection)	\$ 1,608
XN2003	Upholstery - Monaco (colour selection)	\$ 2,148
XN2004	Upholstery - Portofino Leather (colour selection)	\$ 4,444
XN2400	Sun bed cushions on coach roof (colour selection)	\$ 1,472
XN2500	Cockpit cushions (colour selection)	\$ 1,337
XN2503	Cushions for helmsman seat (colour selection)	\$ 527

DECK & OUTSIDE EQUIPMENT

XC1300	Teak on side deck	\$ 15,656
XC1301	Flexiteek on side deck (colour selection)	\$ 16,332
XC1310	Teak on coach roof	\$ 4,985
XC1311	Flexiteek on coach roof (colour selection)	\$ 5,120
XC2201	2 GRP steering wheels, Y-spoke (black or white)	\$ 2,283
XC3003	Cockpit table with stowage and optional fridge	\$ 1,202
XC3010	Fridge for cockpit table (only with XC3003)	\$ 932
XC4001	Gateway stanchion	\$ 1,202
XC5102	2 LEWMAR 45 EST EVO electrical halyard winches with automatic fuse (only with XH1001)	\$ 8,902
XC5200	2 LEWMAR 45 ST EVO manual secondary winches	\$ 3,364
XC9020	Rub rail, teak	\$ 1,878

XC9161	Anchor and forestay fitting with double mooring roll incl. gennaker/crossover eye	\$ 1,067
XC9404	2 openable hatches in deck windows next to companionway	\$ 1,878

RIG & SAILS

XE1001	Mast, anodized aluminium with manual inmast furling system	\$ 3,769
XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)	\$ 1,472
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)	\$ 3,499
XE2021	Bimini with stainless steel stake (colour selection)	\$ 4,444
XE3001	QUANTUM Blue Water Dacron sails - full battened, main and jib (with XE1001 no battens)	\$ 2,148
XE3005	QUANTUM AC5 performance sails - full battened, triradial, main and jib	\$ 6,741
XE3300	QUANTUM CZ Crossover sail - with CX endless furler and storage bag (only with XC9161)	\$ 8,092
XE9001	Dyneema halyards for main and jib	\$ 1,337
XE9003	Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)	\$ 1,337

NAVIGATION & INSTRUMENTS

XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)	\$ 1,472
XF4000	B&G Zeus ³ S 9" chart plotter at chart table	\$ 4,309
XF4500	B&G HAL020+ Broadband Radar (only with chart plotter)	\$ 4,985
XF4600	B&G AIS Class B transponder (only with chart plotter and XK5000)	\$ 2,013

PROPULSION

XG1001	Engine (Diesel, approx. 39 hp) - saildrive, 2-blade folding propeller	\$ 2,283
XG1103	Engine (Diesel, approx. 57 hp) - saildrive, 3-blade folding propeller	\$ 8,227
XG3101	Bowthruster, 12 V, retractable, incl. battery	\$ 11,739

EQUIPMENT

XH2201	Inverter/charger, 12 V / 1600 W - 60 A, incl. larger AC panel (only with XH1001)	\$ 3,499
XH3001	Electric toilet with sea water flush - cabin layout B	\$ 1,743
XH3011	Electric toilet with sea water flush - cabin layout A2	\$ 1,743
XH4011	Heating, hot air with blowers in saloon and master cabin	\$ 5,660
XH4021	Outlet for heating in aft cabin port (only with XH4011 and layout C1)	\$ 527
XH4022	Outlet for heating in aft cabins (only with XH4011 and XL3002 or XL3003)	\$ 797
XH4511	Air conditioning, 12.000 BTU, 1 unit: saloon and master cabin, incl. 2nd shore power	\$ 13,225
XH4514	Air conditioning, 8.000 BTU, 1 unit: aft cabin, incl. 2nd shore power	\$ 7,281
XH5110	Additional fridge in galley (only with layout B1 and XH1001)	\$ 2,148

XH5155	Microwave preparation - US version	\$ 797
XH5409	Gas leak detector	\$ 1,202
XH5610	Grey water system "Lakes" for bathrooms and galley, tank: 100 l - no hull-through fittings for grey and black water, fresh water capacity reduced	\$ 2,148
XH6001	Grey water system for bathrooms and galley, tank: 100 l - fresh-water capacity reduced	\$ 2,418

RADIO & ENTERTAINMENT

XK5000	VHF preparation with antenna and splitter for FM and AIS	\$ 527
XK5011	Antenna for 3G/4G internet and Wi-Fi onboard	\$ 1,743

ACCESSORIES

XV9120	Cockpit table cover (colour selection)	\$ 527
XV9130	Cover for steering wheels (colour selection)	\$ 527
XV9380	Shrink wrap foil (for storage purpose only / not for transport)	\$ 662

SHIPPING & TRANSPORT

XZ2001	Loading on truck	\$ 662
XZ2003	Oversea shipping pack (cradle)	\$ 4,309
XZ2020	Ready for pickup	\$ 797

All mentioned prices in US-Dollars. Freight to port of Baltimore included- additional freight costs may be necessary, depending on destination and options. US duty included (DEQ) at 1.5%, any US proclamations imposing additional tariffs are not included in this pricing. Prices are subject to change without notice. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved. Boat according to US specifications. Company reserves additional 15 working days when painted hull is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2021.11.30.